



East Coast Commercial Fishermen's and Aquaculture Trade Exposition

Ocean City Convention Center
Ocean City, Maryland

January 31 and February 1, 1998

Program Summaries

Saturday, January 31, 1998

- [Seminars for Fishermen](#) will cover topics ranging from fish lesions and the prospects for the coming year to commercial fishing in other states and implications for fishermen in the mid-Atlantic.
- [Seminars for Aquaculturists](#) will look at the latest in culturing oysters, soft crabs, tilapia, scallops and new species.
- [Children's Program](#) will include hands-on activities and prizes for all age groups from young children to high school students. Children can go from one station to the next at their own pace. Children under 12 are free; over 12, the fee is \$7 general admission.

Sunday, February 1, 1998

- [Seminars on marketing](#) will be of interest to everyone, commercial fishermen, aquaculturists and seafood processors
- [The World of Seafood](#) will include a number of information booths dealing with seafood quality, nutrition and preparation.

Seminar Schedules

Saturday, January 31, 1998

Commercial Fishermen' s Program

- 10:00 a.m. New Business Opportunities for Watermen
Chip Ryther Massachusetts
Covers several options that might give you a chance to expand your horizons along with a discussion of the New England Fishing Industry Grants Program
- 11:00 a.m. Fishing Industry Development Programs
Jim Murray, North Carolina Sea Grant Program
Examines what the State of North Carolina is doing to help support and develop its important commercial fishing industry.
- 12:00 p.m. Statistics and Fisheries Management
Lisa Kline, Atlantic Coastal Cooperative Statistics Program
Fisheries data can help or hurt, depending on the collector of that data and the user; look at new ways to bring you and others into the process.
- 1:00 p.m. Fish Disease: What Happened and What's Next?
Rob Magnien, Maryland Department of Natural Resources
Andrew Kane, University of Maryland Department of Pathology
Covering fish mortality problems that occurred in 1997 with an update on what is known and what will be done this year; will include presentation on what lesions are and how they affect living things.
- 2:00 p.m. Update on QPX Disease
Lisa Calvo, Virginia Institute of Marine Science
QPX shellfish disease, which affects clams, is now moving into new areas.
Presentation will provide a current update and what to expect.
- 2:30 p.m. Marine Mammal Protection
Dave Beutel, University of Rhode Island
Covering new regulations on marine mammal protection and how it will affect all aspects of the commercial industry. Come and join the discussion.
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Aquaculture Program

- 10:00 a.m. Bringing Back Oysters
Mark Luckenbach, Virginia Institute of Marine Science
Bob Pfeiffer, Maryland Oyster Recovery Partnership
Learn about how the latest methods are working out to restore the oyster industry in the Mid Atlantic region and what's in it for you.
- 11:00 a.m. Soft Crab Production
Mike Oesterling, Virginia Institute of Marine Science
Will cover the latest information on the soft crab industry and the newest system designs that can help cut crab mortality and increase profits.
- 12:00 p.m. Raising Tilapia
Steve Hughes, University of Maryland Eastern Shore
Tilapia production in the U.S. has boomed - presentation will cover how they are produced and future prospects.
- 1:00 p.m. Scallop Culture
Mike Oesterling, Virginia Institute of Marine
An overview of how scallop aquaculture and how it has taken off.
- 2:00 p.m. New Species for the Future
Bill Daniels, Delaware State University
Discussion will cover new species already in production, those in the research phase and promising new ones
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Children's Program 12-4 p.m.

Organized by Jackie Takacs and Adam Frederick, Maryland Sea Grant Extension

- *Casting Tournament.* For 7-10 and 11-14 age brackets. Awards will be given to each participant - winners of each age bracket will walk away with a rod and reel. Brought to you by Charles County 4-H Cast-A-Ways Jr. B.A.S.S Club.
- *Fish Printing.* Organized by the National Oceanic and Atmospheric Administration's Chesapeake Bay Office.
- *Lure Making.* Children will make and take home their own lure. Brought to you by the Charles County 4-H Cast-A-Ways Jr. B.A.S.S. Club.
- *Catch and Release.* Sponsored by Rod and Reel Safety, Boater Safety.
- *Biofouling experiments.* Adam Frederick, Maryland Sea Grant Extension.
- *Touchtank.* Maryland Department of Natural Resources.
- *Aquaculture Exhibit.* Designed and built by students at South Carroll High School.
- *Kids Korner.* Arts and crafts for children under six. Organized by Virginia Sea Grant.
- *Film Festival.* Sponsored by Maryland Sea Grant and Virginia Sea Grant.

Sunday, February 1, 1998

The Focus Is Marketing

- 10:00 a.m. Just What The Heck Do Those People Want?
Bill Sieling, Maryland Department of Agriculture
Linda O'Dierno, New Jersey Department of Agriculture
Examines the factors influencing seafood demand in the marketplace and dealing with marketing during times of crisis.
- 11:00 a.m. The Live Food Fish Market
Speakers TBA
Covering the proper handling, demand, and potential for delivering live fish to the expanding markets that are demanding product which is still swimming.
- 1:00 p.m. The Market for Iced Seafood
John R. Martin, Martin Fish Company, Ocean City
Lou Goodwin, Goodwin & Sons, Jessup
Looks at how traditional markets are working - dealers discuss the handling and quality effects of seafood on sales and profit.
- 2:00 p.m. Other Live Fish Sales Opportunities
David DuChant, Maryland International Marketing
Other speakers TBA
A discussion on innovative ideas, including yours, on marketing seafood.
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Special Spouses Program

10:00 a.m. The World of Seafood

Organized by Doris Hicks, University of Delaware

Learn about the latest in seafood quality, nutrition and preparation. A series of informative stations that are designed to include you and your knowledge about seafood and the seafood industry too.

Seminar programs are produced in cooperation with the Mid-Atlantic Sea Grant Advisory Programs to educate commercial watermen, aquaculturists and other marine interest on topics having an impact on their lives and businesses. Extension programs are available to all persons regardless of race, color, religion, national origin, sex, or handicap. Sea Grant is a program of the National Oceanic and Atmospheric Administration (NOAA) and funds research, education and extension programs in all of our nation's coastal and Great Lakes states. These seminar programs are planned annually with advice and assistance from the Maryland Waterman's Association Board of Directors.
